



## The road to autonomy

Enabled by our unique set of core competencies

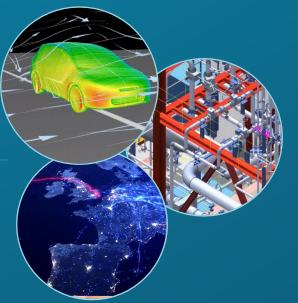


We digitally **CAPTURE** and **POSITION** the physical world



SOFTWARE SOLUTIONS

data intelligence



We digitally **DESIGN** assets, **SIMULATE** real-world scenarios, and deliver situation awareness with **LOCATION INTELLIGENCE** 





## INDUSTRY READINESS BIG DATA & ANALYTICS



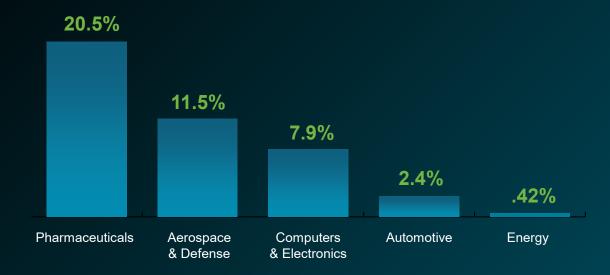
#### **DIGITAL MATURITY BY INDUSTRY-2019**





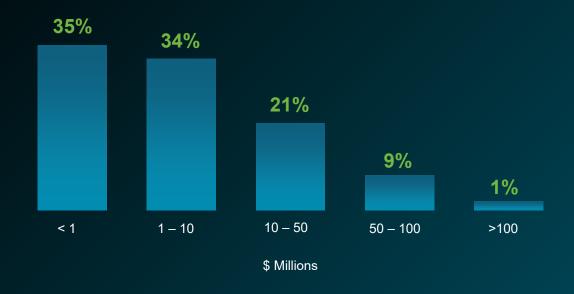
#### **TOTAL R&D SPENDING**

PERCENTAGE SHARE OF SALES





### **BUDGET ALLOCATED FOR DIGITAL TRANSFORMATION 2019**









+\$500B

COMPLETION COST MISS



## Hexagon Distinguishing the "Digital Twin"



#### Connect

A digital twin is a dynamic digital depiction comprised of physical entity information from design/build, transactional and time series sources.

It is the single source of truth unique to a user's perspective for a point in the lifecycle consisting of many digital levels.



#### **Think**

Data is diffused seamlessly between the digital depiction and physical entity to enable co-existence.

Then advanced technologies - such as artificial intelligence and machine learning - bring data, algorithms, and context together regarding the physical entity, processes, and people.



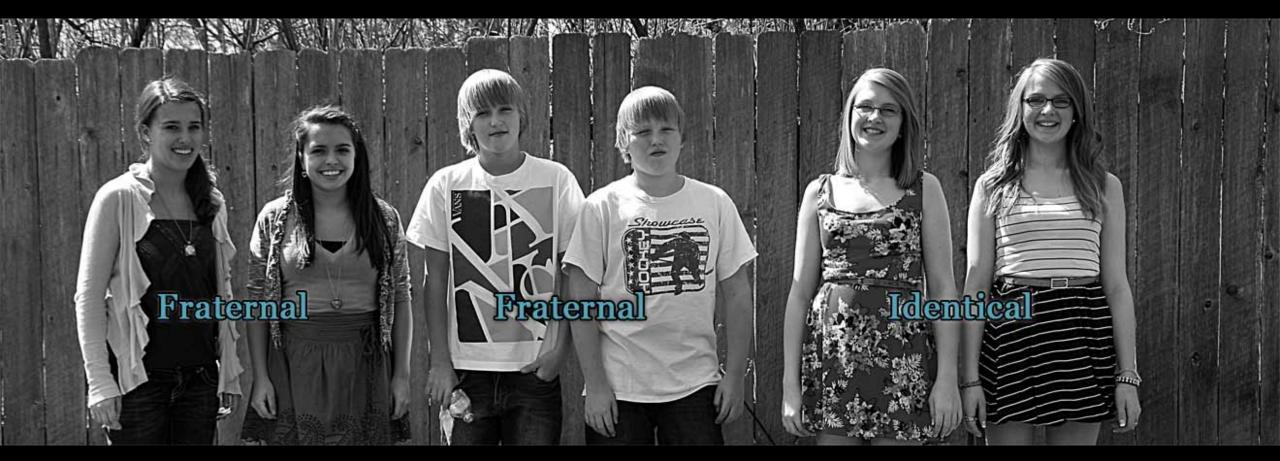
#### Do

With this comes understanding, prediction, and optimization for the physical entity to drive improved business outcomes.



## **TECHNOLOGY INVESTMENT PRIORITIES**

PRIORITY TECHNOLOGIES	ALREADY ADOPTED	IN THE NEXT 2 YEARS	BETWEEN 2-5 YEARS	SUM OF BEYOND 5 YEARS
Digital twin	0%	2%	1%	1%
End-to-end digital asset lifecycle management	2%	7%	8%	2%
3D printing	5%	3%	3%	4%
Wearables / AR / VR	3%	2%	4%	6%
Production / Process optimisation (Advanced process control)	11%	14%	11%	6%
Data driven demand matching / Dynamic scheduling	5%	8%	9%	7%
Supply chain optimisation	9%	11%	9%	8%
Smart energy management	10%	12%	12%	11%
Digital quality management	14%	13%	12%	13%
Predictive maintenance	13%	7%	11%	13%
Remote monitoring and maintenance	11%	13%	11%	14%
Resource optimisation (human capital and machines)	16%	9%	12%	14%





Fraternal Twins, sharing some but not all the same genes.



#### **Ultimate Digital & Operational Twin**

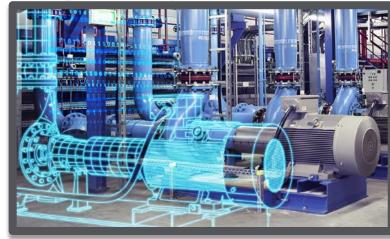
Operational Technology
Configuration & Cybersecurity



Design Configuration & Engineering Data



Next-Gen
Digital & Operational Twin



**Process Historian** 



Connected Worker, Situational Awareness, Analytics & Event Data



**Process Simulation** 



# EMPOWERING THE DATA

## **PUTTING DATA TO WORK**



Real-time access
Digitalization
Cost savings





## Operations & safety management

Reduced accidents
Confidence between shifts
Cyber security & Alarms

## Operational twin

Access to information Reliability Compliance



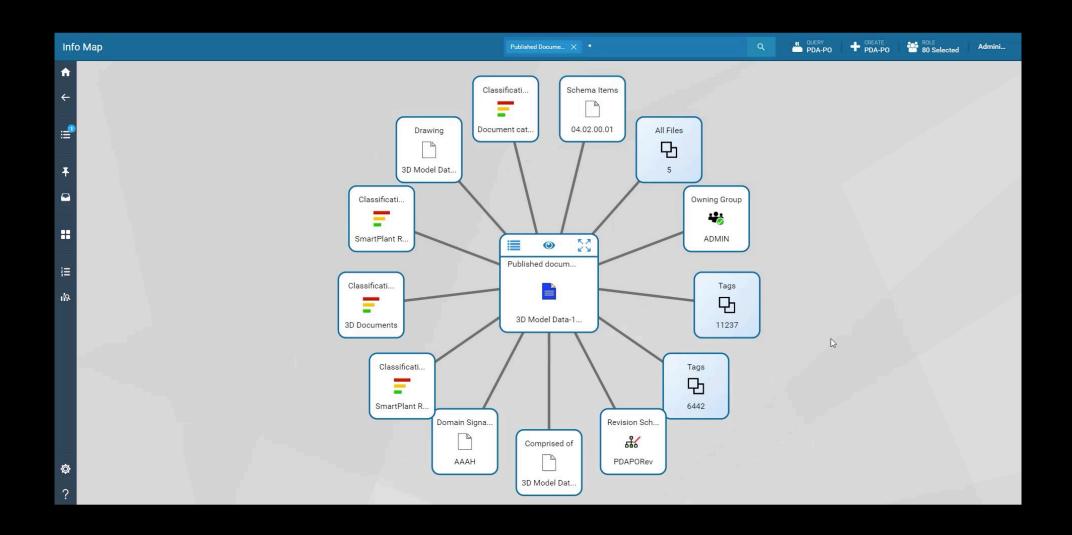


## Situational awareness

Safety Foresight Decision making

j5 Aperation Management Heladio III Williams II Williams

## **OPERATIONAL TWIN**





#### **Summary**

- Digital Twins are a clear mega-trend and many of the industries we serve are late in terms of adoption
- Digital transformation will continue to accelerate, through COVID forced changes, and eventually accepted as a survival mechanism.
- Hexagon is uniquely positioned to create DNA level identical digital and operational twins
- Creating a hi-fidelity digital twin requires the integration of many data sources, Hexagon is approaching this through R&D, partnerships (Aspentech, OSI) and M&A highlighted recently through PAS.
- As operational systems increasingly become connected and employees work more remotely cyber security will rise on the agenda.

