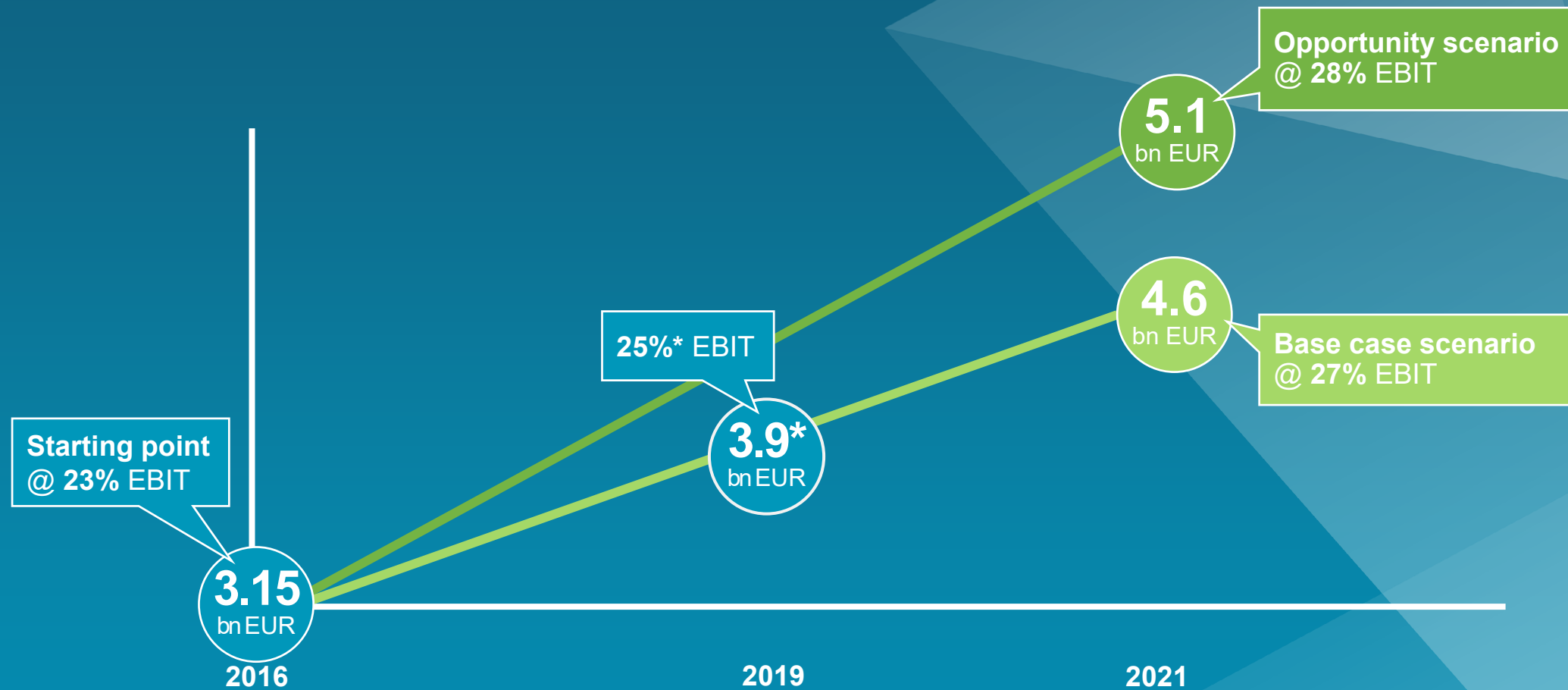


The background of the slide is a complex digital composition. It features a dark blue base color. Overlaid on this are several elements: a large, semi-transparent green triangle on the left side; a large, semi-transparent blue triangle on the right side; and a central area with a grid of binary code (0s and 1s) in a reddish-orange hue. Overlaid on the binary grid are several line graphs with different colored markers (yellow, white, blue, green). A bright, glowing light source is visible in the upper right quadrant of the binary grid area. At the bottom left, there are some faint, horizontal lines with numbers like 11, 12, 15, 16, 17, 18, 19.

Financial plan

Financial targets 2017-2021



*Infront consensus

Growth can vary between years

8-10%
total growth per
year on average

Approximately
5%
organic growth per
year on average

M&A is
expected to add
3-5%
to growth per year

FX is expected
to be
0%

Growth progression 2017-2019YTD

7%

total growth per
year on average

4%

organic growth per
year on average

M&A added

4%

to growth per year on
average

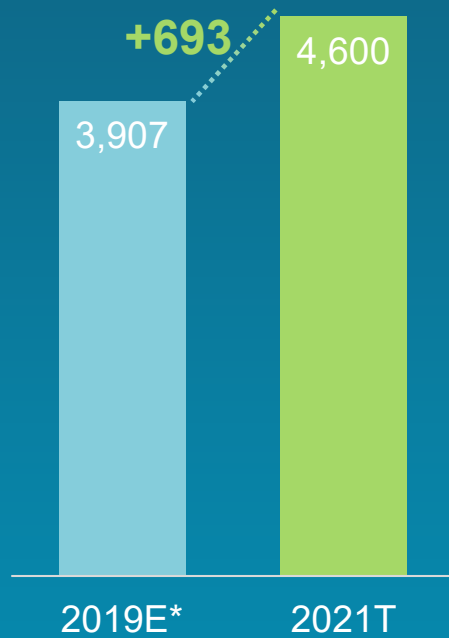
FX hampered growth
by

-1%

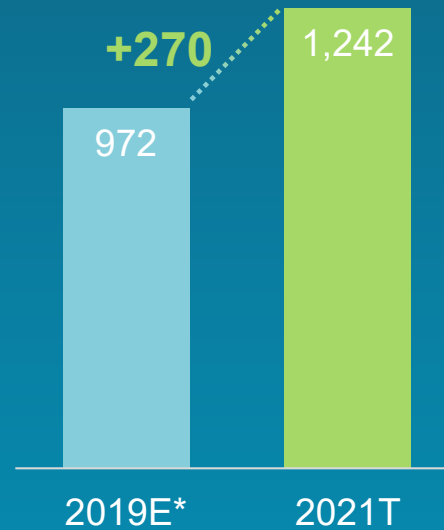


Financial targets 2021

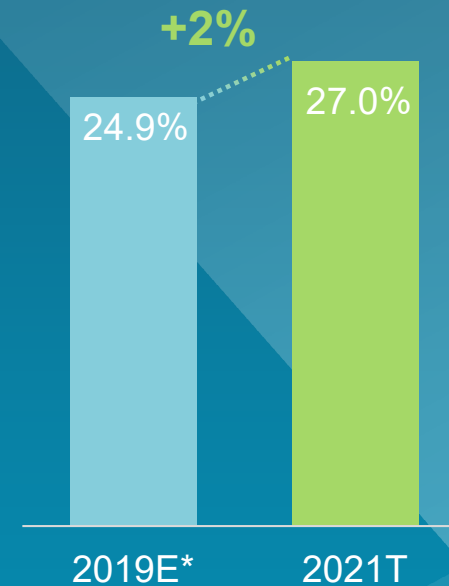
Sales, MEUR



EBIT, MEUR



EBIT %



*Infront consensus

Achievable?

YES!

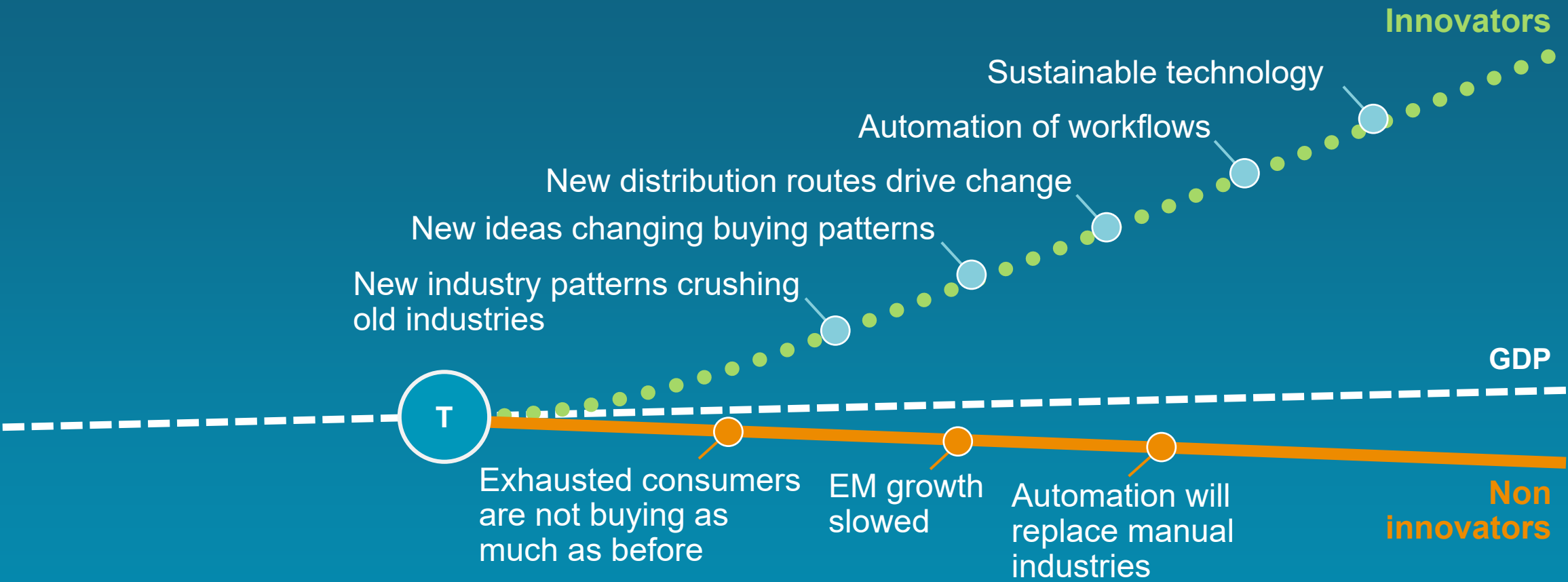
+8.5%
Yearly recorded
growth

39%
Incremental
margin

The background of the slide is a complex digital-themed composition. It features a dark blue base color. Overlaid on this are several elements: a large, semi-transparent green triangle in the bottom-left corner; a large, semi-transparent blue triangle in the top-left corner; and a central rectangular area with a dark background containing glowing orange and red binary code (0s and 1s). Within this central area, there are several interconnected line graphs with various colored markers (yellow, white, blue, green) and a bright orange light flare on the right side. The overall aesthetic is high-tech and data-oriented.

Summary

Two-speed world



Portfolio transformation

